



How Successful People Think Differently

By Akash Karia

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“This book is packed with really wonderful mind sets, reframes, and psychology tips, all backed with references and real science. **This is like the “best of the best” self help tips.**” ~ Tim Brennan, Author of '1001 Chess Tactics'

“...incredibly useful book **filled with scientifically backed advice** on how to successfully reach your goals.” ~ Ryan Berd

HOW SUCCESSFUL PEOPLE THINK DIFFERENTLY

Why is it that some people are able to achieve so much success - in their personal, professional, social lives - whereas so many others are struggling?

What are successful people doing differently from the failures?

Are successful people wired differently from the rest of us? Is success simply encoded in their DNA?

Or is it something else?

And the more important question is: How can we get access to the magic ingredient that successful people have and add it to our own lives so that we too may experience more success in our lives?

LEARN HOW SUCCESSFUL PEOPLE THINK DIFFERENTLY - AND HOW YOU CAN TOO

This short and practical guide will inspire you to rethink how you set and achieve your goals.

In How Successful People Think Differently you will learn:

- Why successful people say “I don’t” instead of “I can’t”
- Why successful people never suppress their desires - and what they do instead
- How successful people think smart

- The “if-then” strategy that triples your chances of achieving success**
- The type of thinking that makes successful people successful in the first place
- The wrong (and the right) way to visualize your goals (this alone will be worth the price of the book!)**
- The right (and the wrong) type of thinking that either sets you up for success or failure
- Simple, and sometimes surprising, success principles to help you achieve your goals**
- And a lot more...

BASED ON INTENSIVE SCIENTIFIC RESEARCH: LEARN THE SCIENCE OF SUCCESS

In the last 100 years, science has made remarkable progress in unlocking the secrets behind successful people.

Unfortunately, a lot of this great, life-changing research is hidden inside dense, boring, hard-to read academic literature.

Fortunately, I’ve gone through that research for you - and in this success guide, you’re going to be getting access to life-changing tools and strategies that are scientifically-proven to help you achieve your personal and career goals, whatever they may be.

JUST ONE IDEA...

Just one idea in this book might be the inspiration and the spark of change you are looking for...just one idea can change your life.

RAVE REVIEWS FROM READERS:

“How Successful People Think Differently is a quick, easy read **packed with practical tips and easy-to-follow advice**...This book is for anyone who wants to aim higher.” ~ Gillian Findlay

“Illustrated by many examples from real life and generously filled with scientific references and suggestions for further reading, **this book is a ‘must have’** for anyone who wishes to better themselves in life.” John Joyce, Author of “Masterpiece”

“I was **pleasantly surprised** that I learned new tips from this book. It gave me great ideas on how to think differently and put tips into place to change habits and create a more successful life.” ~ Stacy Nichols

“This is a good book for many people who are still clinging to the fence, procrastinating and not achieving their goals. I highly recommend it!” ~ Allan Kaufman, DTM, MBA

“Just when I thought I knew about everything, along comes this book. It is a great non fiction book filled with many useful tips...” ~ William Leland

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Editorial Review

About the Author

Akash Karia is a professional speaker who has trained thousands of people worldwide, from bankers in Hong Kong to yoga teachers in Thailand to senior executives in Dubai. He is an award-winning trainer who has been ranked as one of the Top 10 Speakers in Asia-Pacific. He is currently the Chief Commercial Officer of a multi-million dollar company in Tanzania, in which capacity he heads the sales, relations and marketing departments of the organization. "Akash is THE best coach I've ever had!" ~ Eric Laughton, Certified John Maxwell Trainer, United States Akash writes books on public speaking and success, sharing proven tools and techniques to help people achieve peak performance. What separates him from other authors is that his books are based on hundreds of hours of intensive scientific research. All these tools are delivered in a simple, easy-to-read, step-by-step format that you can implement immediately. "If you want to learn presentation skills, public speaking or just simply uncover excellence hidden inside of you or your teams, Akash Karia is the coach to go to." ~ Raju Mandhyan, Organizational Strategist, Philippines If you'd like Akash to speak at your next event or to train your employees, you can contact him through his website: <http://www.AkashKaria.com> "A rare talent who has much in store for you as an individual, and better yet, your organization as a whole." ~ Sherilyn Pang, Writer at Malaysia SME, Malaysia

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