



## The 21 Indispensable Qualities of a Leader: Becoming the Person Others Will Want to Follow

By John C. Maxwell

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“The 21 Indispensable Qualities of a Leader gets straight to the heart of leadership issues. Maxwell once again touches on the process of developing the art of leadership by giving the reader practical tools and insights into developing the qualities found in great leaders.” - Kenneth Blanchard, Coauthor of *The One Minute Manager*®

“Dr. John Maxwell is the authority on leadership today. His innovative yet timeless principles on how to effectively lead others have personally impacted my life and my business. This is a must-read for any organization that wants to succeed in the new millennium.” -Peter Lowe, President of Peter Lowe International and Peter Lowe’s SUCCESS Seminars

“My dear friend John Maxwell has proven his ability to lead leaders. I anticipate learning even more from his new book.” -Max Lucado, Author of *Just Like Jesus*

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### Editorial Review

#### Amazon.com Review

Why do some people consistently inspire others to follow their lead? According to John C. Maxwell, author of 24 books and a regular speaker on the topic, it's the "character qualities" they possess. In *The 21 Indispensable Qualities of a Leader*, Maxwell identifies these top traits as character, charisma, commitment, communication, competence, courage, discernment, focus, generosity, initiative, listening, passion, positive attitude, problem-solving, relationships, responsibility, security, self-discipline, servanthood, teachability, and vision--and then defines them in ways that readers can absorb and utilize. Each is covered in a separate chapter opening with a high-concept definition and continuing with relevant anecdotes, details on its meaning, suggestions for further reflection, and exercises for improvement. For example, in the section on vision ("You can seize only what you can see"), Maxwell describes how Walt Disney initially developed the theme-park concept after accompanying his daughters to a fun-filled but rather shabby amusement park. He then analyzes how Disney's resultant projects drew on his personal history while meeting other's needs, and explains how readers must "listen to several voices" to develop successful foresight in a similar way. Finally, Maxwell suggests methods to articulate these visions and measure their implementation. --*Howard Rothman*

#### About the Author

**John C. Maxwell**, the #1 *New York Times* bestselling author, coach, and speaker who has sold 25 million books, is called America's #1 leadership authority. In 2014, Maxwell received the Mother Teresa Prize for Global Peace and Leadership from the Luminary Leadership Network, and was named the world's most influential leadership expert by *Inc.* and *Business Insider*. His organizations—The John Maxwell Company, The John Maxwell Team, and EQUIP—have trained more than 5 million leaders in 188 countries. For more information visit [JohnMaxwell.com](http://JohnMaxwell.com).

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